



## Ricardo de la Piedra Calle

### Partner

rdelapiedra@munizlaw.com



### Lima

T: +51 1 611 7000 ext. 5108



ESTUDIO  
MUÑOZ

MUÑOZ  
OLAYA  
MELÉNDEZ  
CASTRO  
ONO  
& HERRERA  
Abogados

#### Previous work Experience:

- Estudio Olaechea (2010 - 2017) – Senior Associate in the M&A, Corporate Law and Regulatory departments. Experience in structuring and undertaking M&A transactions in a broad range of industries through SPAs, APAs and mergers procedures; including leading legal due diligence teams, redomiciliation procedures, elaborating and negotiating financings and syndicated loans, shareholder agreements, investment agreements, trusts, escrow agreements, among others.
- PricewaterhouseCoopers – PwC Peru (2007 - 2010) – Lawyer in the M&A and Corporate Law departments. Experience in mergers and acquisitions, including the elaboration and negotiation of the acquisition documents, as well as the canalization of foreign investment in Peru.
- He has participated in the acquisition of Aegis Ltd (Essar Group) by Capital Square Partners (US\$ 300 million); in the merger among Hapag-Lloyd and CSAV (US\$ 323 million); in the acquisition of a 50% interest in Productos Sancela del Peru by Grupo Familia (US\$ 40 million); in the transfer of Stracon GyM by GyM S.A. (US\$ 78 million); in the acquisition of Synthesis Argentina, Synthesis Chile and Synthesis Peru by Linx Sistemas (US\$ 17 million); in the acquisition of a 62% stake in Grupo TOPSA by GrandVision Peru (US\$ 30 million); in the acquisition of Tresmontes Lucchetti by Grupo Nutresa (US\$ 758 million); in the acquisition of the Omega3 processing plant from Grupo Romero in Piura by Ocean Nutrition Canada (DSM) through an asset purchase agreement (US\$ 53 million); in the acquisition of the Stiglich Transportes conglomerate by Grupo Ultramar and in the transfer of its stake in Neptunia to Cosmos Group (confidential amount); in the acquisition of a 50% interest of Rigel Peru Compañía de Seguros by Euroamerica, among others.

#### Education:

- International MBA – English Track (Top 20% / Outstanding mention) IE Business School. Madrid, Spain (2016).
- University of Lima Law School –Magna Cum Laude Honors (2009).

#### Practice areas:

- Corporate law
- M&A

#### Languages:

English and Spanish.

---

**Academic activity:**

- Visiting Professor of the Master's in Corporate Law program at Universidad de Piura Law School (2017- current).
- Professor at Universidad de Lima Law School (2009-2015).

**Published articles:**

- "Structuring contingent purchase price clauses in M&A. Analysis of earnout provisions". Segundo Libro de Fusiones y Adquisiciones – Instituto Peruano de Arbitraje. 2018.
- "Renewable Energy projects and regulations at a glance. The Peruvian experience". Advocatus Law Review N° 35. 2018.
- "Aspects to consider when distributing dividends in corporations". Ius et Praxis Law Review No. 43. 2013.
- "Relevant aspects related to the acquisition of mining projects in Peru". Advocatus Law Review No. 25. 2012.
- "Patrimonial imbalance scenarios in corporations under Peruvian Corporations Act and administrators' liabilities". Actualidad Juridica Law Review No. 205 (Gaceta Juridica). 2010.
- "¿Until death tears them apart? Commentaries to the regulation of shareholders' agreements". Dialogo con la Jurisprudencia Law Review No. 144 (Gaceta Juridica). 2010.
- "Liabilities for the members of the board of directors in corporations under Peruvian Corporations Act". Actualidad Juridica Law Review No. 198 (Gaceta Juridica). 2010.
- "Common suspects: Voting against related parties". Actualidad Juridica Law Review No. 192 (Gaceta Juridica). 2009.
- "Scope and Consequences of Urgency Decree No. 061-2009". PwC Tax & Legal Services Report. 2009.
- "Labor Shares Exchange and Redemption Procedures in the Peruvian Law System". PwC Tax & Legal Services Report. 2008.

**Recognitions:**

- Recognized by Chambers & Partners Global and Latin America as a "*leading individual*" and an "*associate to watch*" in 2015, 2016 and 2017 for Peru.
  - Incorporating lawyer and volunteer at Crea+ (NGO promoting education in 3 Peruvian schools) - [www.creamas.org](http://www.creamas.org) (2010-2011).
  - Contributor as expert for The World Bank and IFC in "Doing Business" legal studies in Peru (2012 - current).
-